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PRESS RELEASE

Data Voice eXchange Earns "Mid Market" Credentials From Avaya

DVX Attains Certification and Technical Skills to Address Complex End-User Networking Challenges

Last update: 11:28 a.m. EST Dec. 3, 2008

RESISTERSTOWN, MD, Dec 03, 2008 (MARKET WIRE via COMTEX) -- Data Voice eXchange (DVX), a communications technology reseller, today announced that it has earned credentials from Avaya to sell and support Avaya IP telephony solutions for the mid-market. Avaya is a leading global provider of business communications applications, systems and services.

The Avaya Mid Market Program for resellers, a new program being delivered through distributor Westcon Group, Inc., was developed to ensure that Avaya products and solutions are supported by qualified technology experts who are able to meet or exceed their expectations. The program culminates in nine months of study.

"This program provides the recognition resellers need so they can expand their skillsets to design and implement converged voice and data solutions," said Steve Bernard, vice president, Westcon Group for North America. "The objective is to help Avaya BusinessPartners expand their market share and in turn, provide end-user organizations intelligent converged communications that solve complex business challenges."

Headquartered in Resisterstown, MD, DVX is an authorized Avaya reseller serving the greater Baltimore, Md. & Washington, DC Area.


"We are excited at the prospect of helping customers evolve their data and voice network infrastructure to the next level," commented Randy Koerber, president, Data Voice eXchange. "We recently helped a customer avoid a forklift-style upgrade and put in place a project plan that will help them layer their communications more efficiently. By deploying Avaya Communication Manager software, we were able to implement world class VoIP features in their existing network and reduce their current monthly lease payments."

About DVX

Data Voice eXchange was founded in 1993 to offer organizations comprehensive and cost-effective communications technology. DVX provides Services and Solutions for Avaya, along with a broad base of carriers to include National carriers like AT&T, Verizon, Qwest, Lightyear, and regional carriers such as Cavalier, Bulls Eye Telecom and others. DVX is an Authorized Representative for Microsoft, Novell, SCO Dell, HP, and understands how to integrate this technology. DVX provides their own SIP Service to help customers make the most of an organization's investment in vital communications infrastructure and reduce the overall cost of new technology. DVX's implementation, service and maintenance capabilities provide superior end-to-end support. DVX employs a team of multi-certified technicians and engineers, experienced sales people and highly trained customer service representatives. For more information, visit www.DVX.com or call (410) 526-8000.

About Westcon Group

Westcon Group, Inc. is the leading specialty distributor in networking, security, mobility and convergence for leading technology vendors, including Avaya, Cisco, Nortel, and Polycom. Through its Westcon, Voda One and Comstor business practices, Westcon Group sells products and services to resellers, systems integrators and service providers. Westcon Group has particular expertise in the convergence of voice, data and video applications and technologies, including voice-over Internet protocol, or VoIP, security for networking and communications systems, remote access, Internet and e-business, virtual private networks, videoconferencing and wireless connectivity.



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